# James Taylor

- Rolla, Missouri
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## **ABOUT**

Exemplary leader with 18+ years in marketing, strategic planning, and content creation specializing in digital media, video production, and skilled as a presenter aka "influencer." Also, a veteran military officer leading & training law enforcement & security teams of 200 to 400+ personnel in a dynamic, fast-paced domestic and international environments.

## **SKILLS**

Marketing
Strategic Planning
Team Leadership
Video Production
Adobe Creative Suite
Content Creation
Graphic Design
Branding
Social Media
Web Design



## **EDUCATION**

Webster UniversitySt. Louis, MO

2017 - 2018

B.A. Interactive Digital Media (Magna cum laude)

University of Missouri Columbia, MO

2004 - 2008 B.S. Forestry

## **EXPERIENCE**

## (a) Creative Services Manager, 2nd Amendment Wholesale, Rolla, MO

Apr 2021 - May 2023

- Bolstered YouTube 850K views, 54K watch time hours, and 10K subscribers resulting in +\$20m revenue in 18 mos.
- Singlehandedly, designed/built studio \$31K under budget & managed creative services department from scratch
- Increased social media impressions to over 200k and users to +100k on Facebook, Instagram, Twitter & LinkedIn
- Experienced Social Media Influencer & Brand Ambassador -> www.youtube.com/c/2ndamendmentwholesale

### (a) Assistant Professor of Aerospace Studies, Missouri University of S&T, Rolla, MO

Jun 2020 – Jun 2021

- Led, recruited, trained, counseled, and evaluated over 70 university students as prospective Air Force officers
- Instructed university curriculum covering aerospace studies, principles of leadership, and effective communication
- Supervised leadership laboratory consisting of hands-on management, military training, and discipline

#### Director of Marketing, KYOU Television, Ottumwa, IA

Jun 2018 – Jun 2020

- Built brand from ground up by strategic planning and communicating goals to staff increasing ratings by 65%
- Increased marketing revenue over 25% by negotiating prices/fees while ensuring the continuation of enhancements & services; content created for clients resulted in producing 90+ commercials/campaigns in 24 mos.
- Boosted social media following by 25% and website traffic 35%; coordinated 18 promotional events/contests
- Managed \$75K budget within budgetary limitations & secured funds to purchase \$45K worth of upgraded equipment for multiple departments creating production quality outmatching rivals in market

## Owner/Freelancer, Taylored Right Media, Rolla, MO

Jun 2017 – Present

- Effectively enhanced brand awareness and increased revenue through digital media for 12+ companies
- · Actively managing or built 6 websites utilizing responsive web design CMS & higly proficient in WordPress
- Excels in capturing company mission/vision/values, building brand, and delivering high quality digital/print media
- Branding, Logo Design, Photography, Print, Video, Web Design -> www.tayloredrightmedia.com

#### UNITED STATES AIR FORCE (Various Locations)

Aug 2004 - Jan 2017

• Possesses a comprehensive background in leadership and management derived from conducting domestic and global operations in Qatar, Saudi Arabia, Afghanistan, Malaysia, Guam, other Pacific and Middle Eastern countries.

## **EXPERIENCE** cont.



## Police Operations Manager, Joint Base Elmendorf-Richardson, AK

- Managed the Pacific Air Forces' busiest law enforcement division to protect over 42,000 residents; supervised 4.2K responses, 2K tickets, 4 suicides, 44 attempts, 36 DUIs, 203 assaults
- Supervised upgrade to \$130K security system which provided state-of-the-art visual surveillance for Police and Fire Departments to enhancing response capabilities 50% guicker across 64K acres
- Procured \$26K to renovate the Security Forces training building; enabled 365 personnel to be trained and 5,500 installation members to be trained in Active Shooter response
- Led Security for President of the United States for 4 events, awarded medal for service protecting President



#### Logistics and Resource Manager, Joint Base Elmendorf Richardson, AK

- Led, mentored and trained a team of 25 personnel in the support of a defense force made up of 424 personnel and the protection of \$43B in resources
- Supervised operations for a 30K square foot warehouse; managed 29.5 tons of deployment gear worth \$10M with 47 specialized law enforcement vehicles
- Developed and executed a \$347K end-of-year requirements package; enabled fiscal readiness and stewardship that sustained the organization despite a 50% budget cut



#### Air Force Central Command Anti-Terrorism Officer, Al Udeid, Qatar

- Program Manager for security of 11 locations, 7 nations, 30K+ joint forces; led 5 on-site PRs--synergized AT efforts
- Led Active Shooter Response Program, trained/managed 24 NCOs/cadre on emerging green on blue attacks
- Bolstered AOR defense during regional unrest; expertly advised Combined Forces Air Component Commander
- Shaped COCOM AT guidance; revis'd OPORD 05-02 processes/procedures--inputs improv'd ops across AOR



## Police Operations Manager, Peterson Air Force Base, CO

- Managed a team of 260+ military police officers; directed and mentored 3 sections and the second largest kennels and training section in the continental US; provided protection for installations and equipment valued at over \$31B
- Revamped organization's training plan; converted old shopping facility into state-of-the-art active shooter training facility at zero cost; trained 600+ security forces members
- Led response to aircraft crash; coordinated efforts of 4 civilian agencies; ensured the safety of personnel and \$1.2M in intelligence equipment



#### Sports Videographer/Editor, University of Missouri, Columbia, MO

Jul 2004 - Nov 2008

• Filmed & edited footage for NCAA sports specifically football, volleyball, soccer, men & women's basketball, gymnastics, & softball; Integral in helping media coverage for 4 bowl games & 2 conference titles

## **SELECT AWARDS**

Air Force Commendation Medal

Air Force Achievement Medal (2)

Outstanding Unit Award (5) **Company Grade Officer of the Year (3)** 

# **FURTHER EDUCATION**

**Leadership and Strategic Analysis Course 2009, 2013** Leadership and Management Development Course 2013 **Advanced Skills (Security Forces) -** *Distinguished Graduate* 2012 **ROTC Basic/Field Training - Distinguished Graduate 2005** 

# **CERTIFICATIONS** & TRAINING

**CPR/First Aid TASER** certified **Anti-Terrorism Escalation of Force**  Military Law **Crisis Intervention Physical Security Force Protection Urban Operations Convoy Operations Base Defense Operations** Counter-insurgency (COIN)

Oleoresin Capsicum (OC) Spray certified **AERO Command and Control (C2) Crime Scene Identification and Interviewing Individual and Unit Tactical Training Terrorist Threat Assessment and Analysis Vulnerability Assessments** Patrol Operations (Mounted/Dismounted) Firearms training-NRA Certified